
Tailored In-Company Solutions

Performance Development Groups Programmes are designed to focus on an organisation's unique requirements and address real business issues.

From a vast source of tried and tested material each programme is customised in consultation with the client and is not an "off the shelf package".

These condensed results focussed programmes are designed to get you the result and achieve enduring change.

The duration and timing for each of these programmes is tailored to meet your specific needs.

Our customised solutions operate across three main streams of activity

- Leadership and Management.
- Sales and Negotiation.
- Customer Service Excellence.

In addition to the topics covered through our open programmes the following subject areas are also available;

- Performance Coaching
- Effective Time Management
- Executive Coaching
- Service Excellence
- Sales Management
- Assertive Communication
- Negotiation Skills
- 360 Feedback
- Using Power-point
- Stress Management
- Lean Manufacturing
- Change Management
- Creative Thinking
- Managing Conflict
- Interview and Selection
- Effective Meetings
- Prospecting Methods
- Referral Techniques
- Networking Skills
- Telephone Techniques
- Teambuilding
- Performance Management